

## Fedbank Financial Services Limited delivers ₹2.447 Mn Net Profit in FY24, registering 36% YoY growth

AUM increased by 34% YoY to ₹1,21,919 Mn | ROA for FY24 reported at 2.4% | ROE for FY24 reported at 13.5%

**Mumbai, 29<sup>th</sup> April 2024:** Fedbank Financial Services Limited, a leading retail focused NBFC specializing in Gold, Mortgage and Business Loans, announces its financial results for the Fourth Quarter (Q4 FY24) and Full Year (FY24) period ended March 31st, 2024.

### Financial Highlights

(₹ Mn)	Q4 FY24	Q3 FY24	QoQ%	Q4 FY23	YoY%	FY24	FY23	YoY
Interest Income	3,854	3,759	3%	3,023	28%	14,580	10,754	36%
Interest Expenses	1,734	1,758	-1%	1,410	23%	6,797	4,722	44%
<b>Net Interest Income (Core)</b>	<b>2,120</b>	<b>2,002</b>	<b>6%</b>	<b>1,613</b>	<b>31%</b>	<b>7,783</b>	<b>6,032</b>	<b>29%</b>
Net Gain on DA	-16	165	NM	152	NM	337	348	-3%
Net Interest Income	2,104	2,166	-3%	1,765	19%	8,120	6,380	27%
Other Income	439	371	18%	292	50%	1,313	1,045	26%
<b>Net Total Income</b>	<b>2,543</b>	<b>2,537</b>	<b>0%</b>	<b>2,056</b>	<b>24%</b>	<b>9,433</b>	<b>7,425</b>	<b>27%</b>
Operating Expenses	1,457	1,432	2%	1,235	18%	5,494	4,352	26%
<b>Operating Profit</b>	<b>1,086</b>	<b>1,105</b>	<b>-2%</b>	<b>821</b>	<b>32%</b>	<b>3,939</b>	<b>3,073</b>	<b>28%</b>
Credit Cost	177	227	-22%	119	50%	659	489	35%
Exceptional Items	-	-	-	154	-	-	154	-
<b>Profit Before tax</b>	<b>909</b>	<b>878</b>	<b>3%</b>	<b>549</b>	<b>66%</b>	<b>3,281</b>	<b>2,430</b>	<b>35%</b>
Tax Expenses	232	224	4%	158	46%	834	629	33%
<b>Profit After Tax</b>	<b>677</b>	<b>654</b>	<b>3%</b>	<b>390</b>	<b>73%</b>	<b>2,447</b>	<b>1,801</b>	<b>36%</b>
Shareholder's Fund	22,608	21,637	4%	13,557	67%	22,608	13,557	67%
Book Value Per Share (₹)	61.2	58.6	4%	42.1	45%	61.2	42.1	45%

- Core Net Interest Income stood at ₹7,783 Mn in FY24, an increase of 29% YoY.
- Operating profit stood at ₹3,939 Mn in FY24, an increase of 28% YoY.
- Net profit stood at ₹2,447 Mn in FY24, an increase of 36% YoY.

(₹ Crores)	Q4 FY24	Q3 FY24	QoQ%	Q4 FY23	YoY%	FY24	FY23	YoY
<b>Asset Under Management</b>	<b>1,21,919</b>	<b>1,07,139</b>	<b>14%</b>	<b>90,696</b>	<b>34%</b>	<b>1,21,919</b>	<b>90,696</b>	<b>34%</b>
<b>Disbursements</b>	<b>43,361</b>	<b>33,441</b>	<b>30%</b>	<b>32,038</b>	<b>35%</b>	<b>1,35,787</b>	<b>1,07,487</b>	<b>26%</b>

- Assets Under Management increased by 34% YoY to ₹1,21,919 Mn. In FY24
- ₹1,35,787 Mn was disbursed in FY24, reflecting growth of 26% YoY.

### Key Financial Ratios

Ratios	Q4 FY24	Q3 FY24	Q4 FY23	FY24	FY23
<b>Cost to Income</b>	57.3%	56.5%	60.1%	58.2%	58.6%
<b>Return on Average Assets</b>	2.5%	2.5%	1.8%	2.4%	2.3%
<b>Return on Average Equity</b>	12.2%	14.3%	11.7%	13.5%	14.4%
<b>Gross Stage III</b>	1.7%	2.2%	2.0%	1.7%	2.0%
<b>Net Stage III</b>	1.3%	1.7%	1.6%	1.3%	1.6%
<b>CRAR</b>	23.5%	25.8%	17.9%	23.5%	17.9%

- Gross stage III declined to 1.7%, in absolute terms Gross stage III is down by ₹293 Mn QoQ. We sold-off a large NPA account with a POS of **239.2 mn** to an ARC, at net carrying value in Q4 FY24.

## Key Operational Information

Operational Information	Q4 FY24	Q3 FY24	Q4 FY23	FY24	FY23
<b>Branches</b>	621	609	575	621	575
<b>Employees</b>	4,298	4,134	3,570	4,298	3,570

- 12 new branches were inaugurated during the fourth quarter, increasing the total branch count to 621.
- Strengthened Gold Loan Co-lending arrangement with two banks. Co-Lending AUM stands at ₹5,221 Mn.
- Our credit rating is AA+/Stable by CARE and India Ratings. CRISIL has assigned us a long-term credit rating of AA/ Positive.

**Commenting on the performance, Mr. Anil Kothuri, MD & CEO, Fedbank Financial Services Ltd., said,** “We continued to make strides towards realising our mission to empower emerging India with easy access to loans. The last quarter was a busy one where we saw record disbursements, improving quality as well as higher profitability.”

## About Fedbank Financial Services Limited:

*Fedbank Financial Services Limited, also known as Fedfina, is a Mumbai-based, retail-focused non-banking finance company (NBFC). This institution, promoted by Federal Bank Limited, was established in 1995 and received its NBFC license in 2010. As a diversified NBFC, Fedfina offers multiple credit facilities. These include Gold Loan, Home Loan, Loan Against Property (LAP), and Business Loan in addition to a broad spectrum of SME-focused mortgage loans, loans against the pledge of gold ornaments, and structured finance. The company's operations are built on a collateralized lending model targeting the retail finance sector. Fedfina maintains a significant presence across India, extending to 18 states and union territories. As of March 2024, it operates 621 branches, predominantly located in Southern and Western regions of India. Fedfina ranks among the five private banks promoting NBFCs in India. Furthermore, it showed exceptional growth as the fastest-growing gold loan NBFC in the country among its counterparts as of March 1, 2023. Fedfina also recorded the quickest year-on-year growth among gold loan NBFCs in India as of June 30, 2023. For further details and product portfolio, please visit [www.fedfina.com](http://www.fedfina.com)*

For details please contact: [investor@fedfina.com](mailto:investor@fedfina.com)

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*Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Fedbank Financial Services Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances*